

Statistics

RESOURCES INDUSTRY TRENDS BY THE NUMBERS

ZERO-TURNS RULE IN '03

The net total for commercial turf care products showed a 4% increase in 2003 model year (9/1/02 thru 8/31/03) with total shipments of 228,032 units. The increase was mostly due to the continued popularity of zero-turn mowers, offsetting a slide in walk-behind mower sales, said the Outdoor Power Equipment Institute (OPEI).

CATEGORY	# OF '03 UNITS	INCREASE
Commercial riders	141,867	22%
Commercial walk-behinds	86,165	-17%



2003 HOME CONSTRUCTION ACTIVITY

REGION	INCREASE OVER '02
Northeast	3.8%
Midwest	6.6%
South	7.2%
West	13.9%

HOME BUILDING SOARS IN '03

New home construction for 2003 increased to 1,848 million units, the best in 25 years, said the U.S. Commerce Department. This was 8.4% above the number of housing starts for 2002. "The strength in housing in 2003 was concentrated in single-family unit starts, while condominium units in multifamily structures gained ground as the year progressed."

SOURCE: NAHB

HOURLY PAY RATES FOR FOREMEN AND CREWS

Here's what companies are paying their people based on a recently completed survey (200+ respondents – mix of maintenance and construction companies) in eight regions around the country. The average increase reported for 2004 is 4%-5%.

		NORTHEAST	MID-ATLANTIC	GREAT LAKES	MIDWEST	SOUTHEAST	MOUNTAIN	NORTHWEST	SOUTHWEST
2002	Foremen	\$14.60	\$12.11	\$14.75	\$12.09	\$13.11	\$18.80	\$15.23	\$14.55
	Labor	\$10.35	\$8.78	\$10.00	\$8.33	\$9.17	\$10.20	\$9.92	\$8.27
2003	Foremen	\$15.63	\$12.78	\$15.42	\$12.64	\$13.53	\$19.40	\$15.92	\$15.09
	Labor	\$11.47	\$9.11	\$10.25	\$8.67	\$8.56	\$10.40	\$10.40	\$8.55

NOTE: The Mountain numbers are based on a sample size of 8 companies only.

SOURCE: KEHOEGUIDO

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